

## **Andy Kirkpatrick**

Business Development Specialist  
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Andy Kirkpatrick has had an over 15-year career in the Federal Government dedicated to providing innovative and customized organizational and leadership development training, customer service solutions training and integral mission support to both GSA vendors and Government Agencies.

In his current role as a Business Development Specialist for GSA out of Region 2, Andy provides training and strategic procurement guidance to over 3,000 vendors in the Architecture/Engineering/Construction, Office Supply and Human Resources Line of Business categories throughout the country. He is also contributing as an Executive Coach and Facilitator for GSA employees and events.

Previously, Andy was a Program Manager for the Communications-Electronics Research, Development, and Engineering Center out of Fort Monmouth, New Jersey. There he created and delivered Organizational and Leadership development training, managed the Awards and Recognition Program, and was an integral part of the Recruiting mission for the entire Center. Andy has an Undergraduate Degree in Communication and a Master's Degree in Corporate and Public Communication from Monmouth University. He is also a Certified Professional Coach, receiving Associate Certified Coach certification from the International Coaching Federation.