

Sheila Harris-Adams
President/ CEO
Visionary Business Solutions

Sheila Harris-Adams acts as an Industry expert in Procurement Business Consulting, Federal Contracting, Labor Management, Professional Services, Human Resources and Business Development. Sheila has over 30 years of experience, a wealth of expertise in the fields of Business Development, Federal Procurement, Contract Management, Professional Services, Labor Management, Operations, Project Management, Human Resources, and Sales and Marketing. She is a highly energetic, ingenious and goal-driven executive. She has worked with companies ranging from small-scale startups to mid and large size corporations, with particular strengths in sales, marketing, team building and cooperate branding.

Sheila Harris-Adams currently serves as the Chair of the NAVAIR-Lakehurst Small Business Roundtable, is the Education and Professional Development Chair of WID (Women in Defense) LC, serves on the Burlington County Workforce Development Board, and the Government Affairs Council for BCRCC. Ms. Harris-Adams is an active member of the Philadelphia Chamber of Commerce, the South Jersey Chamber of Commerce and the Burlington County Regional Chamber of Commerce where she has served on the Government Affairs Board, Political Action Committee, Economic Development Board, Ambassadors and the Military Council. She participates and has memberships in various defense industry organizations such as the NDIA (National Defense Industrial Association), AUSA (Association of the United States Army), NCMA National Contract Management Association.

Sheila's commitment to building Small Business, her extensive experience in the defense industry, ability to lead, train and inspire individuals and organizations. Sheila's unparalleled success in the industry led her to her current role as the NJIT-PTAC Lead Procurement Specialist for the Southern Region of New Jersey. Sheila is a respected voice and provides government procurement counseling and training to over 500 business.

Previously, as a Vice President of Business Development for a Defense Contractor, Sheila increased the sales over 700% during her tenure with this organization. Sheila through her dedication and innate ability to not only recognize talent but developed industry leading teams established a strong marketing and sales team who under her leadership worked alongside of Sheila significantly expanded the company's market share in the federal defense industry. She established far-reaching industry-wide relationships, and solidified the company's brand and presence industry-wide. As a member of the executive team, Sheila was directly responsible for the expansion and growth of Federal business. In February 2015, South Biz Journal Magazine recognized Sheila's leading endeavors in her field and named her as one of the "25 Women to Watch".

Ms. Harris-Adams has been firm in her unwavering belief and committed herself to the empowerment of others and has served the community in various roles including Board Chair, Vice President, Business Administrator, Director of Outreach, Fund Raising Chair, Membership Chair, Community Involvement Liaison, Grant Facilitator, Program Director, and Political Action Committee Chair. Sheila Harris-Adams is an inspirational leader who is passionate about the various organizations she has supported over the past 30+ years in the non-profit sector. She perceives dedication to serve as a part of her responsibility which has placed her at the forefront of many initiatives from Board Chair and facilitator of a summer internship program for at-risk youth, to the development of a community-based parenting program and serving as chairperson of a nationally televised political summit. Sheila is currently serving on the board of various non-profit organizations throughout the state. She takes a vision and makes it a reality by providing her extensive experience in facilitating, planning and managing Corporate and Non-Profit Events like Annual Fundraisers, National Conferences, Corporate Meeting, Sporting Events, Corporate Celebrations, and Retreats.

Along with a degree in Business, Sheila holds numerous business certification and accreditations. She is dedicated to the empowerment of our youth and community, with over 20 years of experience: Title I Business Administrator, Certified NC Department of Public Instruction Trainer, Program Director and Grant Administrator for CCE NAACP Youth Internship Program, Parent Representative for NC Charter School Alliance, Certified Mentor for at Risk Youth, OOTM Certified Teacher/Coach, NC Charter School Board Representative, Education Chair CCE NAACP, Member of Burlington County Workforce Development & Lifelong Training Board, Board of BCIT Adult Education Advisory Committee, Economic Advisory Panel Burlington County Freeholders, Certified Small Business Trainer, Certified Couples and Youth Church Leader. Sheila Harris-Adams has been a mentor to over 100 young people and is a sought-after motivational speaker.

Throughout her career, Sheila has filled many roles, from Executive Vice President of Sales and Marketing to Regional Vice President of Human Resources to the CEO of a multi-million-dollar corporation. However, if you ask her, her most important roles would be that of wife to Bryan A. Adams, mother to Brandon and Kendra, and grandmother Christopher.

Guided by her faith Ms. Harris-Adams is driven to make a difference and committed to the empowerment of others. Sheila Harris-Adams is a member of The Haven Church where she serves on the Executive Leadership Team, leads a Women's Small Group and the Married Couples Ministry alongside of her husband. Ms. Harris-Adams grew up in Cherry Hill, NJ and currently resides in Merchantville, NJ. With a stellar career, numerous awards and accreditations, Ms. Harris-Adams is most thankful for the opportunity to serve in her church and community.