



## **Pushpa Merchant**

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Mr. Pushpa Merchant is a Sr. Vice President at EPS Corporation and General Manager of EPS' Information Management Solutions division. Pushpa is responsible for the division's performance and growth. His additional responsibilities include project management, proposal development, business development, customer relations, and strategic planning for the company and division. Until EPS Corporation's acquisition of his company in 2013, he was President and CEO of PBM Associates, Inc., an Information Management Solutions consulting firm, primarily providing services to the aerospace and defense sectors. He has over 25 years of experience in the design and implementation of SGML/XML-based content management and delivery applications. Pushpa is a recognized Subject Matter Expert on Interactive Electronic Technical Manual (IETM) design and implementation, and on information management applications. Pushpa is an entrepreneur who successfully started and operated a consulting business for 17 years. He has also advised other entrepreneurs with starting their businesses. He is an active board member of the Aerospace Industry Association (AIA) and its Product Support Committee (PSC), a member of the Naval Air Warfare Center Aircraft Division Lakehurst Small Business Roundtable's Executive Steering Committee, a member of National Defense Industrial Association, and the primary U.S. Industry Representative to the International S1000D Steering Committee.