



Shelby Butler – Associate Director, NAVAIR Office of Small Business Programs

Mr. Shelby Butler is a native of Romulus, MI; the seventh son and tenth sibling of eleven children. He started as an intern at the Naval Surface Warfare Center, Crane IN. Graduating with a Bachelor of Science degree in Electrical Engineering from Trine University, he aspired to be a rocket scientist. Mr. Butler, upon graduation, began his professional career at NASA's Kennedy Space Center, FL, where he worked with Radioisotope Thermoelectric Generators for the Ulysses and Galileo Spacecraft missions that explored the Sun and Jupiter, respectively. He accepted a Systems Engineer position at Goddard Space Flight Center in Greenbelt, MD where he supported space programs that performed research on the earth's upper atmosphere, explored our cosmic background, and performed studies with far ultraviolet infrared spectrometers.

As a Systems Manager he led a team that performed form, fit, and function requirements on the Space Shuttle cargo bay and various payloads, to include the Hubble Space Telescope. He also developed procedures and performed underwater training for the astronauts' Extra-Vehicular Activities on the Hubble Space Telescope repair missions.

Mr. Butler was central to the start-up of three high tech businesses, where he participated as co-owner of an Engineering & IT corporation for 14 years. He has worn many hats as a small business owner to include: Visionary, Strategic Planner, General Manager, Spokesperson, Business Developer, Program Manager, Technical Subject Matter Expert, Operations Manager, Capture Manager, Review Team Lead - (Black Hat, Green Team, Pink Team, Red Team, & Gold Team), Proposal Writer, and Financial Manager, just to name a few. He understands the thrill of contract award victory and the agony of proposal defeat. His company built coalitions with other businesses and won Government and commercial contracts, maintained GSA schedules, along with acquiring 8(a) certification.

Mr. Butler rejoined the Department of the Navy as a Contracting Officer's Representative (COR) and later Program Manager on a \$15 Billion Indefinite Delivery Indefinite Quantity contract. His efforts were focused on a rapid response to meet the warfighter's needs and problem resolution in support of US Central Command (USCENTCOM), US Southern Command (USSOUTHCOM), US Northern Command (USNORTHCOM), US Pacific Command (USPACOM), US Africa Command (USAFRICOM), and US Special Operations Command (USSOCOM). He was also a Program Manager for Global Discovery – Maritime Patrol Aircraft Program, the El Salvador Tiger Shark Program, the Multi-Sensor Airborne Reconnaissance and Surveillance Systems (MARSS) & Airborne Reconnaissance Low - Communications Intelligence (ARL-C) Programs, the Rapid Acquisition, Integration, and Deployment – Sensor Systems (RAID-SS) Program, the Sable Spear Program, the US Army Intelligence and Security Command Aerial Intelligence, Surveillance, and Reconnaissance (INSCOM A-ISR) Program, and the Counter-Narcotics Surveillance & Reconnaissance Systems (CSS) Program. Mr. Butler later became the Director of Acquisition for Rapid Response & Irregular Warfare, leading the effort aimed at the award of a \$5 Billion Multiple Award Indefinite Delivery Indefinite Quantity (MAIDIQ), multi-platform procurement vehicle for NAVAIR. He also served as the Technical Director for the NAVAIR Office of Small Business Programs (OSBP), prior to becoming the Associate Director of the OSBP.

Mr. Butler has earned numerous NASA team and individual awards. His company also received the Prince Georges County Chamber of Commerce Small Business of the Year Award.