

New Jersey Institute of Technology  
**Procurement Technical Assistance Center**

Presents  
**Professional Development Series**

Seminar **4**

# U.S. Army Corp of Engineers

This seminar will consist of an overview of Doing Business with the U.S. Army Corps of Engineers: How to obtain requirements, contracts and subcontracts with the Corps; What the Corps expects from its small business contractors; how to process paperwork; and performance requirements.

NJIT PTAC and the U.S. Army Corps of Engineers is conducting this seminar to provide small business owners with the following information.

- How the Army Corp of Engineers contracts with small business vendors,
- How to identify the opportunities relating to your business line
- Hot topics relating to Army Corp of Engineers contracting

## Seminar Advocates



## Cheryl Chandler, *Presenter*

*Deputy Small Business Programs*

### *Biography:*

Cheryl Chandler is the Deputy for Small Business Programs at the U.S. Army Corps of Engineers, Philadelphia District. As the Deputy, Cheryl administers the Philadelphia District's Small Business Program, working tirelessly to maximize contracting opportunities for small, small and disadvantaged, women-owned, service-disabled veteran-owned and HUBZone small businesses.

Prior to working for the Government, Ms. Chandler worked for several firms in the private sector, primarily in sales and sales management positions. Ms. Chandler is a graduate of Temple University and holds a bachelor's degree in Business Administration. She was the 2012 U.S. Army Corps of Engineers Small Business Person of the Year and is Level III certified in Contracting. Ms. Chandler will continue to aggressively increase opportunities for small businesses at the Philadelphia District and within the North Atlantic Division.

Hosted by:  
**Burlington County Library**

5 Pioneer Boulevard  
Westampton, NJ 08060

**Date:** Thursday, October 27, 2016  
10:00AM – 1:00PM

