



AIR-2.5.2 Lakehurst Services Acquisitions

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Background

- Contractor Support Services include:
 - Engineering, Program Management , Logistics, Administration, Labor Support, etc.
- Joint Strike Fighter Information Technology and Logistics Services
- Currently Administer about 36 active Service Contracts
 - Total value of approximately \$462M
 - Obligate ~ \$130M per year
- Over 20 contracts Set-Aside for Small Business
- Numerous subcontracting/teaming opportunities on all service contracts



Service Procurements

- Solicitations may be solicited on:
 - Federal Business Opportunities (FedBizOpps) website, www.fbo.gov
 - GSA OASIS
 - Seaport
- 5 year Services Contracts
- Cost Plus Fixed-Fee and Firm Fixed-Price Indefinite Delivery Indefinite Quantity and “C” type Contracts
- Best Value/Tradeoff Process and Lowest Price Technically Acceptable



Market Research

- Request for Information (RFI)/Sources Sought are posted for all new procurements
 - Includes Draft Statement of Work (SOW)/Labor Categories and Qualifications
- Government/Contractor Benefits of RFI's:
 - Determine Acquisition Strategy (Full & Open/Set-Aside)
 - Identify potential interest/capabilities of contractors
 - Industry has the ability to provide feedback to Government on SOW and labor qualifications
 - Affords Contractors advanced preparation time for release of Request For Proposal (RFP)
- Market Research is on-going
 - Submit capabilities statements at any time (even after RFI closes)



Request For Proposals (RFPs)

- RFPs released on www.fbo.gov will have synopsis posted for 15 days prior to the release of the solicitation
 - Combined Synopsis/Solicitation for Commercial items is exception
 - Competitions under Multiple Award Contract Vehicles do not require a synopsis
- Proposal Submissions:
 - Due an average of 30-45 days after release of RFP
- RFP Sections
 - Section C – Statement of Work
 - Section L – Proposal Submission Instructions
 - Section M – Evaluation Factor for Award
- Read Entire RFP Prior to Drafting Proposal



Evaluation Facts

- Evaluation Notices (ENs)
 - Missing information/clarification/errors/etc.
 - Contractors should use RFI/Synopsis period as additional time to prepare a proposal to avoid these errors
- Government reserves the right to award on initial offers
 - Does not afford contractor 2nd opportunity to update proposal
- Sections L and M of Lakehurst Services Procurements are similar – allow contractor to know what to expect
- Any missing information, which was required in the solicitation, is a deficiency and the proposal is unawardable



AIR-2.5.2.2 Service Requirements

- Program Management Support Services**

Description	Current Contract/ Contractor	RFP Release	FedBizOpps or Seaport	Contract Type
Support Equipment (SE) Program Management Support for the full range of Navy, FMS and DoD aircraft systems	N00178-05-D-4461-4Y06 MTG Services	2 nd Quarter FY18	FedBizOpps	5 year CPFF IDIQ
Program Management Support E-2 C/D & V-22	N68335-13-C-0335 CSA	2 nd Quarter FY18	8(a) Sole Source	5 year CPFF
Program Management Support	N00178-14-D-7961-4Y01 TAMI	2 nd Quarter FY17	Seaport-e Zone 1	5 year CPFF
Program Management Support F-18	N68335-13-C-0336 CSA	2 nd Quarter FY18	8(a) Sole Source	5 year CPFF

Acquisition Strategy to be announced in FedBizOpps or SeaPort-e through the standard notification process.

Competition type shall be determined by market research



AIR-2.5.2.2 Service Requirements

- Engineering and Technical Support Services**

Description	Current Contract/ Contractor	RFP Release	FedBizOpps or Seaport	Contract Type
Engineering and Technical – Program Management/Support Equipment/ Test Program Sets/ Operational Test Program Sets	N00178-04-D-4027- 4Y05 CDI	1 st Quarter FY18	FedBizOpps	5 year CPFF IDIQ
Eng & Tech SE, Automatic Test Equipment & Test Program Sets	N00178-05-D-4631- 4Y01 TPS	2 nd Quarter FY17	FedBizOpps	5 year CPFF IDIQ

Acquisition Strategy to be announced in FedBizOpps or SeaPort-e through the standard notification process.

Competition type shall be determined by market research



AIR-2.5.2.2 Service Requirements

- **Labor Support Services**
 - **Service Contract Act is applicable to procurement**

Description	Current Contract/ Contractor	RFP Release	FedBizOpps or Seaport	Contract Type
Prototype Manufacturing Laborer support	N68335-16-D-0012 IPKeys	1 st Quarter FY18	8(a) Sole Source	2 year FFP IDIQ
Test Site & Engineering Campus	N68335-12-D-0029 LGS Management	3 rd Quarter FY17	8(a) Sole Source	5 year FFP IDIQ

Acquisition Strategy to be announced in FedBizOpps or SeaPort-e through the standard notification process.

Competition type shall be determined by market research



FY16 Results

Prior Contract	Projected Release	Actual Release	Full & Open/SB Set Aside	Award Date	New Contract Number
N00178-05-D-4546-4Y03	1st Quarter FY16	1st Quarter FY16	SB Set Aside	TBD	TBD
N00178-04-D-4089-4Y06	1st Quarter FY16	1st Quarter FY16	SB Set Aside	4/19/2016	N68335-16-D-0020
N00178-05-D-4461-4Y01	1st Quarter FY16	1st Quarter FY16	Full & Open	3/15/2016	N68335-16-D-0013
N00178-04-D-4143-4Y02	1st Quarter FY16	1st Quarter FY16	Full & Open	TBD	TBD
N00178-04-D-4089-4Y03	1st Quarter FY16	3rd Quarter FY16	SB Set Aside	9/2/2016	N00178-04-D-4089-4Y09
N00178-05-D-4304-4Y03	1st Quarter FY16	1st Quarter FY16	SB Set Aside	8/1/2016	N00178-14-D-7700-4Y1
N00178-04-D-4027-4Y04	1st Quarter FY16	2nd Quarter FY16	Full & Open	4/26/2016	N68335-16-D-0021



Small Business Successes

F-35 Joint Program Office Program Management Knowledge Based Services

Contract Information: Cost Plus Fixed Fee, Full and Open Competition via SEAPORT-e

Contractor: American Electronics Inc. (dba as Amelex)

Awarded: September 2015 in the amount of \$84M

This was a follow-on requirement that was previously satisfied by two (2) separate contracts that were competitively awarded via full and open competitions. This acquisition strategy for the procurement is the issuance of a Cost Plus Fixed Fee (CPFF) Level of Effort (LOE) Term Task Order using FAR Part 16.5 Fair Opportunity procedures via a Seaport-e task order in Zone 2. Market research was conducted by F-35 JPO Business Operations to ensure the acquisition approach described in this document was the approach most suitable for acquiring the required services. A Request for Information (RFI) notification was posted to the Seaport-e website. Twenty (20) small businesses and five (5) large businesses responded. After reviewing the capability statements from the interested parties it was determined that there were two or more small businesses that were capable of meeting the requirement. The Request For Proposal (RFP) for this requirement was issued via the Seaport-e as a **100% SMALL BUSINESS SET ASIDE**. The resultant order has a period of performance of one (1) base year and four (4), twelve (12) month options.



Small Business Successes

F-35 Joint Program Office Security Services

Contract Information: Cost Plus Fixed Fee, Full and Open Competition via SEAPORT-e

Contractor: System High

Awarded: February 2016 in the amount of \$70M including options

The program security support disciplines consist of Program Management, Security Operations, Program Protection, Foreign Disclosure, International Security, and Special Security Studies. The resultant order has a period of performance of one (1) base year and four (4), twelve (12) month options. The acquisition strategy for this procurement was the issuance of a Cost Plus Fixed Fee (CPFF) Level of Effort (LOE) Term Task Order using FAR Part 16.5 Fair Opportunity procedures via a Seaport-e task order in Zone 2. Market research was conducted by F-35 JPO Business Operations to ensure the acquisition approach described in this document was the approach most suitable for acquiring the required services. A determination could not be made that 2 or more small businesses could support the requirement. The solicitation received 4 offers and the award was made to a small business.



Points of Contact

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