

New Jersey Institute of Technology  
**Procurement Technical Assistance Center**

Presents  
**Professional Development Series**

# FAR Series 2016: October 6, 13, & 20

## October 6: The Purpose of the FAR and How to Navigate It

**Abstract:** The Federal Acquisition Regulation (FAR) is an intimidating document. It is more than 2,000 pages in length and consists of sets of rules organized in the form of unique numbering, definitions, supplements, conventions, and deviations. This webinar provides a basic understanding of the FAR's purpose, structure, and use. As a result of participating, attendees will be better equipped to identify and understand the FAR's rules.

**Take-aways:** - How to use the FAR  
- How use of the FAR can protect business interests.  
- How to interpret the FAR based on its conventions.  
- How to quickly navigate the FAR to find what you're looking for.

## October 13: Competitive Negotiations

**Abstract:** Government and industry must understand the rules of engagement as both parties enter into contract negotiations.

**Take-aways:** -Understanding FAR Part 15.  
-Using the appropriate types of exchanges.  
-Competitive discussions.

## October 20: FAR and DFARS Updates

**Abstract:** This webinar will cover the most important changes to the Federal Acquisition Regulation (FAR) and the Defense Federal Acquisition Regulation Supplement (DFARS) in the last year. There have been major changes to a variety of labor and employment law sections in the regulations, as well as new compliance requirements in a wide variety of areas. These, along with more modest but still important changes and updates, will be covered.

**Take-aways:** New FAR and DFARS sections, including:  
-Labor and employment law changes;  
-Compliance issues, including counterfeit parts; and  
-Modest but important updates to a variety of FAR and DFARS sections.

**The FAR Series is FREE. However, registration is required for each session.**

### October 6 : The Purpose of the FAR and How to Navigate It

Hosted by: Statewide Hispanic Chamber of Commerce of New Jersey  
Bergen Community College, 1280 Wall Street West, 5th Floor, Lyndhurst, NJ  
Time: 11:30AM-1:30PM

### October 13: Competitive Negotiations October 20: FAR and DFARS Updates

Hosted by: Enterprise Development Center (EDC) @ NJIT  
211 Warren Street, Newark, NJ (Park @ 42 Wilsey St.)  
Time: 11:30AM-1:30PM

**Register at:**

<http://njitptac.ecenterdirect.com/events>

