



Raul Mercado

Raul Mercado, Director of NJIT Procurement Technical Assistance Center (PTAC) is a small business development professional with experience in the public and private sectors.

Raul has served as an entrepreneur, business coach, certification specialist, Special Improvement District Manager for the Jersey City Economic Development Corporation, and Small Business Liaison Officer for Schering-Plough and Merck.

During his tenure in the pharmaceutical industry, he served as Co-Chair for the Institute for Supply Management Pharma Forum while leading a cross-industry collaborative of Fortune 500 companies that expanded corporate sourcing opportunities for small, minority, women, disadvantaged, LGBT and veteran-owned businesses in the United States and Puerto Rico.

A graduate of Wesleyan University with a B.A. in Sociology, Raul also attended Dartmouth College via a student exchange program.

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