

LAKEHURST SMALL BUSINESS ROUNDTABLE GENERAL MEETINGS 2015 SYNOPSIS

November 18, 2014 – Doing Business with Lakehurst 101 (Ref www.harrykahn.com/LKE-SBR)

- Lakehurst Overview
- Doing Business With Lakehurst
- Contractor Support Services
- Manufacturing BPAs
- SBIR Program
- Technology Transfer, Education Outreach

March 23, 2015 – Proposal Preparation Event, “Don’t Let This Happen To You”

(Ref www.harrykahn.com/LKE-SBR)

- Successful Proposal Development – Eric Gregory, Senior VP of Business Writing, Shipley Associates
- Government Expectations – Dawn Chartier, Deputy Director, Office of Small Business Development
- Small Business Viewpoint
- Networking

May 29, 2015 – Business Opportunities Joint Base McGuire-Dix-Lakehurst

(Ref www.jointbasemdl.af.mil/smallbusinessprogram.asp and www.modc.com)

Expert panelists discussed the procurement and business opportunities that are available at the two military installations remaining in the region. Key base individuals provided information to businesses on opportunities to secure a portion of the millions of dollars in military and public work projects that will be sought by the procurement teams of these two bases.

August 13, 2015 – Preparing for the LLK-SBR Sponsored October Industry Day

(Ref www.harrykahn.com/LKE-SBR)

- Types of Government Contracts
- Upcoming Services-type Procurements
- DCAA Introduction and Overview
- PTAC Certification Programs, Sole Source Procedures, SAM
- ISO Overview
- Networking

October 15, 2015 – First Annual LKE-SBR Sponsored Industry Day

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- Upcoming Government Requirements
 - o ALRE
 - o CSE
 - o PSE
 - o Services-type Re-competes
 - o Prototype & Manufacturing Division
 - o SBIR/STTR
- Prime Contractor Subcontracting Opportunities / Booz Allen Hamilton (BAH)
- Open Mic
- Networking