

NAWCAD, LKE  
Small Business Roundtable General Meeting  
Tuesday, May 10, 2016

Understanding the Source Selection Process to Better  
Develop Winning Proposal Responses  
and  
Doing Business with Tribally Owned Companies

**Registration:** To register please email Char Moyer, [cmoyer@harrykahn.com](mailto:cmoyer@harrykahn.com), with “LKE-SBR GMM” in the subject line. Include business size/type, name, company, phone and email contact information

**Location:** Ocean County Library, Toms River Branch

**AGENDA**

- 09:30 - 10:00 Sign In / Free-Form Meet and Greet
- 10:00 - 10:15 Welcome and Announcements
- 10:15 - 10:35 Mr. Allen R. Hines II, Vice President, Strategic Operations, Alutiiq, LLC
- 10:35 - 10:40 Mr. Allen R. Hines II Q&As
- 10:40 - 11:00 Mr. Daniel Guilbault, Sr. Director of Business Development, Delaware Nation IT Enterprises (DNITE)
- 11:00 - 11:05 Mr. Daniel Guilbault Q&As
- 11:05 - 11:20 Break (attendee stretch & walk)
- 11:20 - 11:45 Supervisory Contracting Officer Ms. Barbara Petrzilka
- 11:45 - 12:00 Ms. Barbara Petrzilka Q&As
- 12:00 - 12:30 Panel Discussion / Open Mic
- 12:30 - 12:35 Closing Remarks
- 12:35 - 1:00 Networking / Practical Application Activities

**NOTE: This meeting is closed to the press.**